STRATEGIC PARTNERING OPTIONS

INDEPENDENT

AFFLIATED

ALIGNED/INTEGRATED

INDEPENDENT MEDICAL GROUP

1

Grow-Expand
- Hire/Acquire
- Join/be Acquired
- "Super Groups"
- Single Tax ID
- Investor/VC "Roll Up"

2

Practice Management
- Professional Mgt. by Others
- Physician Comp Improved?
- Physician QOL Improved?
- Asset Acquisition?

3

Network
- Compelling Vision
- Shared Admin Services
- Clinical Integration?
- Payor Sponsored?

4

HOSPITAL

Aligned/Integrated
- PSA/MSA, Co-Mgt., Employment
- Asset Acquisition?
- JV's, primarily Radiation

5

AMC

AMC AFFILIATION
- Brand ID
- Research Collaboration
- Clinical and/or Mgt. Services

6

PHYSICIAN EMPLOYMENT
- Hospital Direct
- Hospital Affiliated Med Group
- Can be in competition with Independent Med Group

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